



VIRTUALISATION SERVICES

Vcentral has developed a range of services designed to meet the needs of organisations that are considering a move into virtualisation technologies. We understand that all organisations are not the same; therefore our solutions are tailored to address the needs of the individual client.

VDiscover

A full assessment to discover where virtualisation can help you. Undertake a full assessment or pick from:

- Server Consolidation
- Data Management and Protection
- Business Continuity
- Test and Development

VTest

Discover the possibilities of virtualisation for yourself with a Proof of Concept at your location and within your environment.

VPilot

Take the next step on from VTest or go directly to VPilot and set up a contained live virtual environment.

VProject

Whether you wish to undertake a proof of concept, pilot, or are considering a full production virtual infrastructure, Vcentral use the proven VProject methodology to ensure all projects are fully defined, planned, delivered and managed to the highest standards.

VAssist

VAssist is a flexible support offering with services varying according to budget and scope of services required.

Vcentral Limited

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DELIVERING INNOVATIVE SOLUTIONS THROUGH VIRTUALISATION TECHNOLOGIES

The Virtualisation Specialists

Vcentral offer significant value to our customers, proving innovative solutions that effectively address business challenges faced by many organisations today. We design a range of solutions from server consolidation through to disaster recovery, high availability, storage virtualisation and virtual desktops. Our solutions streamline IS operations, provide maximum return on investment and reduce your overall cost of ownership.

Virtualisation technologies are core to all our solutions and we carefully select the right technology from our market leading partners such as VMware, Citrix and DataCore in order to create the optimum solution based on your actual needs.

We have a wealth of experience implementing these solutions in the real world and naturally understand the associated integration processes and complementary technologies that are required to make your solution a complete success.

Why Work With Vcentral?

At Vcentral we believe that customer service is key to successful business relationships and our customer service model reflects this. The process begins right from the first pre sales meeting where your dedicated account manager is introduced. As a result your account manager understands your business, your objectives and your solution, ensuring effective communications throughout the relationship.

We are truly vendor independent and can therefore propose a multitude of options whilst planning your solution, rather than limiting you to a single "out of the box" virtualisation offering. As our focus is virtualisation solutions we actively explore the market, rigorously evaluating and selecting best of breed technologies which bolster our solutions portfolio. These technologies can be integrated into your solution giving you a competitive business edge in today's dynamic business climate.

"The whole Vcentral team were a pleasure to work with. They took the time to understand our business, proposed a suitable solution and then worked with us to implement it successfully and to budget."

*Marcus Glover,
Proactive HR (MD)*

SOME OF OUR PARTNERSHIPS



Free Online Product Demonstrations

Vcentral are able to offer online demonstrations of all our solutions. The format is interactive, enabling you to focus on those areas of specific interest to you.

Please visit www.vcentral.co.uk to request a demo.



WHAT IS VIRTUALISATION...

Encapsulation

Virtualisation works by untangling the dependence that the operating system has to its host hardware. This is done by producing portable 'virtual servers' which can easily be backed up, moved and copied between dissimilar hardware with no re-configuration work required.

Partitioning

What's more, a single physical server can run multiple virtual servers, allowing multiple applications and operating systems to be supported within a single physical system. The number of virtual servers a host can support depends very much on the specification of the hardware, but a ratio of 10:1 is easily achievable using standard hardware.

Isolation

Virtual servers, although running on the same hardware are totally isolated from one another. Should one virtual server fail due to an operating system problem for example, the others remain unaffected.

THE REAL BUSINESS BENEFITS OF VIRTUALISATION EXPLAINED

Server Consolidation

Bring unmanageable server sprawl under control by using virtualisation to run multiple workloads on fewer servers and to reduce future needs for physical servers. Through consolidation organisations can expect:

- Reduced cooling costs
- Reduced power consumption
- Reduced infrastructure costs associated with the installation of additional physical power and network utilities
- Improved system management
- Huge savings on server maintenance contracts

Rapid Server Provisioning

With virtualisation new servers can be deployed in record time whilst at the same time complying with corporate build standards and methodologies, enabling new initiatives to begin right away. Capital investment in new server hardware also becomes a thing of the past as new virtual servers are simply added to, and hosted by, existing shared hardware.

Business Continuity

Create cost effective data protection, disaster recovery and higher availability configurations to ensure business operational continuity...

- **Data Protection**, including non-disruptive backup and restore processes
- **High Availability** through reduced planned and unplanned downtime
- **Disaster Recovery** with hardware independent recovery

Dynamic Workload Management

Align computing resources with business initiatives by configuring, reconfiguring and allocating capacity on-the-fly and making resources available to all the applications in the system.

Test and Development Optimisation

Streamline development to test to production cycles using configurations that are easy to set up, clone, change, copy, can be run in parallel, and do not require a physical machine per configuration. Use virtualisation to reduce costs, increase productivity, and improve quality in test and development.

Desktop Manageability & Security

Improve manageability and security of enterprise desktops to lower cost, reduce risk, and improve flexibility of desktop infrastructure. Desktops are virtualised to the data centre, ensuring data never leaves the organisation. Users benefit from being able to access their desktop from anywhere with an internet connection via a PC or thin client.

To find out more on how virtualisation could help you, please call on 0800 288 8681, or go to www.vcentral.co.uk and fill in our contact form.

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